Or, how to know when to quit planning.

- First, Formulate Alternatives to Meet Resource Needs and Project Objectives
- Then, Adjust Alternatives as Necessary to Fit Local Conditions

■ Sounds Easy Enough, But Is It?

- Know Your Clients
  - Type of Farm Enterprises Present
    Dramatically Affects Acceptable
    Conservation Practices
    - Cash Grain
    - Small Dairy
    - Hobby Farms

- Contour Strip Cropping with filter strips may be most effective, and cheapest alternative to meet project objective
- But if your project area is dominated by Corn-Bean-Florida rotations, not much headway is going to be made.

### LB<sup>5</sup>

- Listen
- Be approachable
- Be open to suggestions
- Be flexible whenever possible
- Be firm when necessary
- Be patient

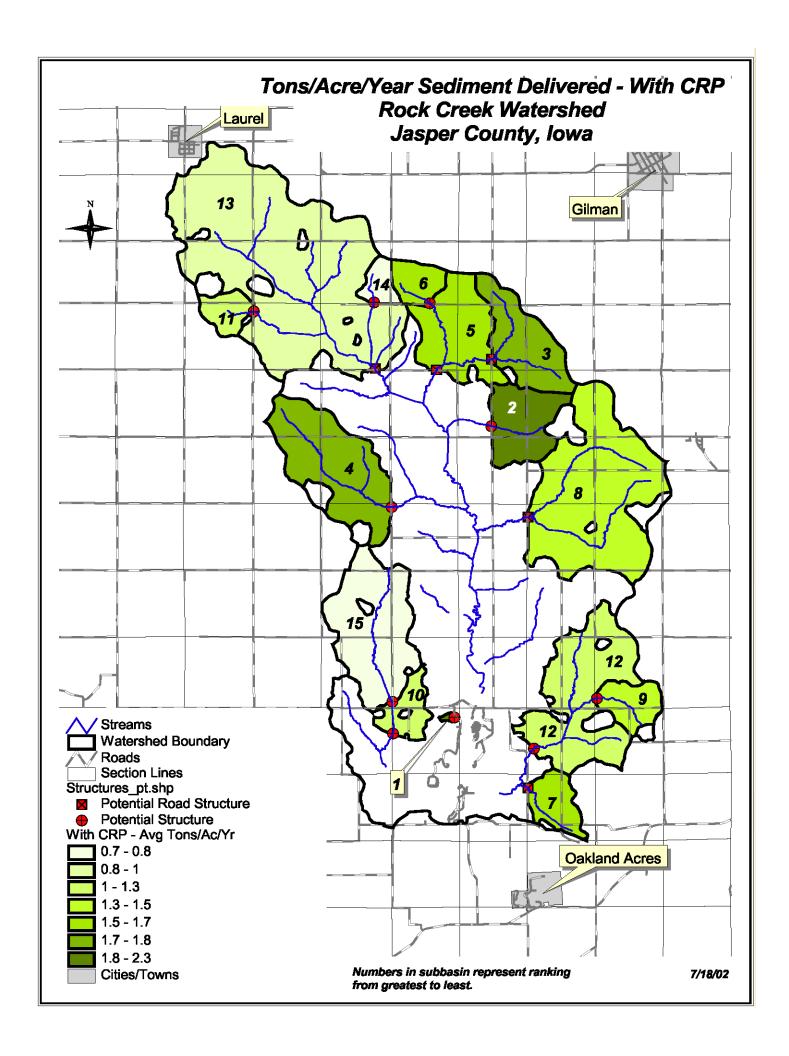
- Open house style meetings do generate feedback
- Formal meetings less effective

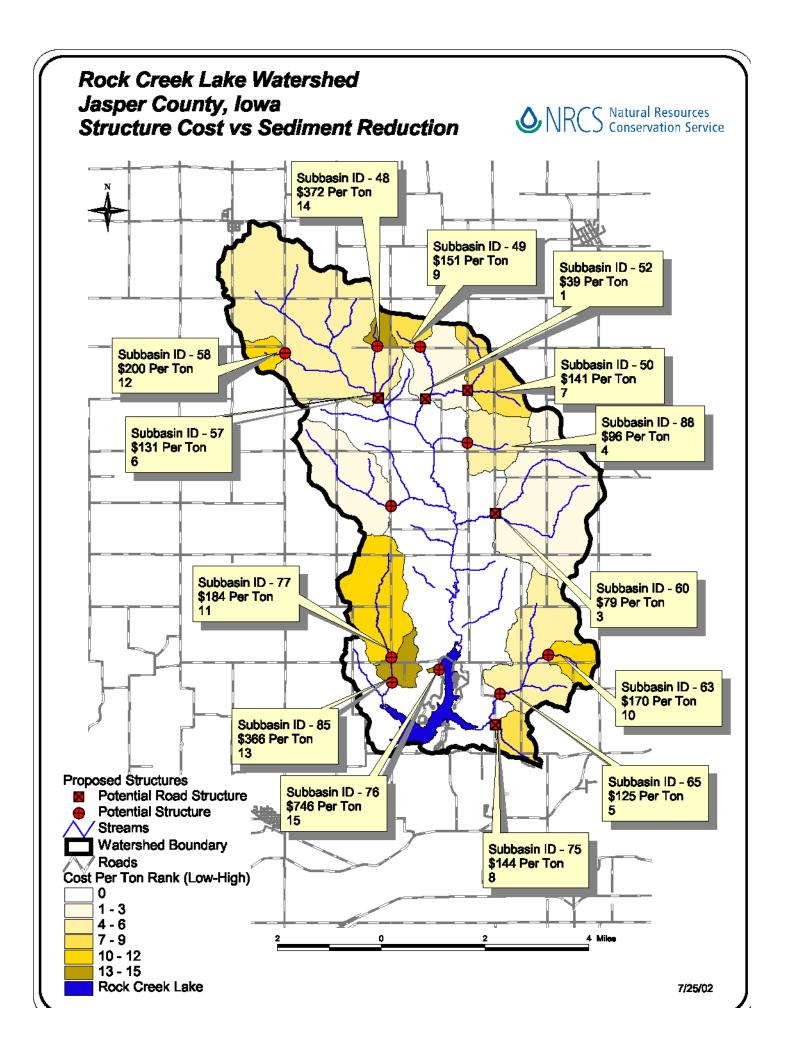
- Questionnaires can be useful
- Neighborhood gatherings
- One on one

- Utilize local sources for information and feedback
  - DC's and staff
  - SWCD Commissioners
  - Other project stakeholders

### Cost Effectiveness

■ Use simple economic analysis process to assist alternative selection





- Selected alternative should meet project objectives
- Selected alternative should be locally implementable
- Selected alternative should be cost effective

# Natural Resources Conservation Service

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